



HEMARAJ

Newsletter

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Hemaraj Seals Land Deal with Fabrinet

High-tech factory to be built on 120-rai plot of land at Hemaraj ESIE 2



Hemaraj executives led by Dr. Somyos Anantaprayoon (4th left), Chairman of the Board of Directors and Chairman of the Executive Committee, Miss Jareeporn Jarukornsakul (3rd left), Vice Chairman of the Board of Directors & Vice Chairman of the Executive Committee, Mr. David Nardone (2nd left), President & CEO and Mr. Vivat Jiratikarnsakul (far left),

Executive Vice President & COO, held a champagne toast to celebrate the land purchase deal with Fabrinet executives: Mr. Toh Seng Ng (4th right), Executive Vice President and Chief Financial Officer, Harpal S. Gill Ph.D. (3rd right), President & Chief Operating Officer, and Mr. Kevin Camelon (2nd right), General Manager, Global Supply Chain. Fabrinet, a global engineering and manufacturing services provider of complex optical and electro-mechanical components, recently signed a land purchase agreement with Hemaraj Land And Development Plc. for a 120-rai plot in Hemaraj ESIE 2 located in Chonburi.

Serving customers all over the world, Fabrinet currently has manufacturing facilities in China, USA and Thailand. The new land purchase at Hemaraj ESIE 2 will be the company's 2nd production base in the country, apart from the headquarters in Pathum Thani. The future manufacturing plant in Chonburi will enhance Fabrinet's production capacity to better serve its customers in the optical communication, medical and automotive industries worldwide thanks to the strategic location.

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WHA and Hemaraj Jointly Participate in Intelligence Warehouse Event



WHA Corporation PCL. and Hemaraj Land And Development Plc., the largest and most comprehensive industrial estates and logistics businesses in Thailand, jointly participated in an Intelligence Warehouse event at Impact, Muang Thong Thani to showcase their new products and solutions in order to attract new investors and support Thailand's logistics industry.

In the photo: Ms. Siyaphas Chantachairoj (5th from left), Director of Corporate Marketing & Property Customer Development, Hemaraj and Mr. Ravee Purananda (4th from right), Director of Business Development, WHA Corporation PCL., along with staff of the two companies, gave a present to Mr. Urit Srinongkote, Deputy Permanent Secretary of the Industry Ministry during the Intelligence Warehouse event.

Hemaraj Seals Major Land Deal with SAIC Motor-CP Manufacturer of MG cars to purchase a 437.5-rai plot of land at Hemaraj ESIE 2



In the photo: Ms. Jareeporn Jarukornsakul (2nd right), Vice Chairman of the Board of Directors, Vice Chairman of the Executive Committee, and Mr. Vivat Jiratikarnsakul (right), Executive Vice President & COO, Hemaraj finalized the land deal with Mr. Nopadol Chiaravanont (2nd left), Board Member, and Mr. Wu Huan (left), President, SAIC Motor – CP Co., Ltd., during the contract signing ceremony.

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 - Hemaraj Rayong Industrial Land
 - Hemaraj Saraburi Industrial Land
 - Ready Built Factories
 - Hemaraj Logistics Parks 1, 2, 3 & 4
 - The Park Chidlom, High-end residential condominium

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CEO Talk

"Thailand 2016 Opportunity to Increase Competitiveness"

Investment and GDP growth in Thailand are at low levels caused by the weak local and global economies despite attractive energy costs. The local automotive market is declining reflecting fragile consumer purchasing power and higher auto taxes. Thailand relies on China, the United States and Japan for 30% of total exports still.

ASEAN has been the anticipated market and opportunity for Thailand for years to expand its investment and distribution network, to increase the economies of scale of manufacturing both here and abroad, and to increase its competitiveness beyond traditional non-ASEAN export markets.

And we see that potential with the emergence of Myanmar, the strong economic and manufacturing growth of Vietnam and increasing, but at a lower base, economic and manufacturing activity in Cambodia and Laos.

Thailand's exports to CLMV+M (Cambodia, Laos, Myanmar, Vietnam and Malaysia) represented 14.7% and 14.19% of total exports for 2014 and the first 9 months of 2015 respectively. The border trade, though small, also reflects growth in alternative logistics distribution with Malaysia, being viable for trucking of Thailand electronics and others to Singapore distribution.

Need to Harmonize ASEAN countries' Infrastructure and Logistics

The highway and eventual rail connectivity improvements of Thailand to Vietnam, to Cambodia, through Laos to China and others will be important factors for trade going forward and for Thailand's export growth. There remains physical infrastructure, logistics, customs harmonization, and the complexity of country specific rules and regulations to overcome.

We are heartened finally by visible road improvements and road maintenance in the Eastern Seaboard of Thailand. This is an area with inadequate road conditions and port access in relation to the massive industrial investment over the last twenty years.

The recently-promoted border Special Economic Zones (SEZ) will not be successful in prolonging Thailand's sunset industry or low cost labor manufacturing competitiveness. For one, they are on the wrong side of the border. The SEZ locations are wrought with inflated land prices, mostly locations with limited labor, a lack of acceptance from local communities, and environmental and other zoning problems. Neighboring countries Laos, Cambodia and Myanmar, without the benefit of GDP, tax, or employment income, cannot be expected to solve Thailand's problems in housing, education and health for its foreign workers and families.

Besides, the emerging CLMV countries have real lower employment costs and higher labor availability, the benefit of quotas for garments, rubber, and others and the inclusion in GSP privileges and eventually TPP or other FTA trading inclusion.

ASEAN is not a homogenous market or with comparable consumer purchasing power. Having cross-border manufacturing locations will eventually narrow the disparity in wages and consumption among ASEAN countries, being a positive impact in increasing the market for Thai manufacturers' goods and the supply chain to these countries.

To date, ASEAN automotive exports have been a relatively small market for the Thai-based one-ton pickup and automotive passenger vehicles. In automotive, there are non-tariff barriers for exporting vehicles to Malaysia, a local Low Cost Vehicle and MPV market in Indonesia, and other non-tariff barriers in 2018 when Vietnam may have been expected to integrate completely built up (CBU) automotive imports from Thailand.

Thai auto one-ton pickup exports are to 130 plus countries, offsetting declining local consumption, while still reflecting weak export markets. Auto exports are to Middle East (26%), Asia (24%), Oceania (21%), Central and South America (11%), Europe (9%), Africa (5%), and North America (4%). Thai auto export markets have increasing competition from India, Indonesia, South Africa, China OEMs and even Japan with a weak yen.

Increased Competitiveness through ASEAN Manufacturing Integration

The larger opportunity for Thailand and the more mature markets of Malaysia and Singapore are to increase their own competitiveness through the integration of their ASEAN manufacturing.

Competitive areas for Thailand remain tourism, value-added agriculture, and in manufacturing, certainly automotive is a key one. Promotion privileges aspiring to aerospace, other high technology, bio-tech and other high value industries must be enabled with human resources and research and development investment to accomplish this.

For 2016 there are concerns for the Thai economy's performance reaching its potential. Several neighboring countries including China are experiencing lower growth with currency devaluations. Thailand also is experiencing lower farm commodity prices, continued drought conditions in the north, at a time where it should be benefitting from historically low energy costs and interest rates which will eventually start to increase.

The longer term implications of Thailand's automotive policies have negative factors, for instance favoring hybrids and electric vehicles over diesel and other technologies that achieve equal energy and emission goals. The Eco Car 2 program requirement of 100,000 vehicle production after 4 years discourages new global entrants of Original Equipment Manufacturers (OEMs) in the Thai passenger car market. It increases the risks of introducing new vehicles, offering a full passenger car product line, thus reducing passenger car volumes and Thailand's auto export potential. Lower automotive excise rates across all automotive products, including luxury auto, over a five-year period would increase auto volumes, technology, and competitiveness. The auto companies could offer their best energy and emission technologies to leverage their manufacturing production base of one-ton pickups but also passenger cars in Thailand for exports to ASEAN and beyond.

The ASEAN market will continue to expand through increased intra-regional trade, increased investment from within and outside ASEAN, the broadening of manufacturing, and importantly increased ASEAN domestic consumption. This offers continuing opportunities for Thailand.

David R. Nardone
President and CEO and Executive Director

Customer Showcase

Tada (Thailand) Co., Ltd.

Manufacturing High-precision Plastic Molding for Automobiles and Home Electronics

Tada (Thailand) was established in March 2015 at ESIE, as the first production base overseas for Tada Plastics Mold Co., Ltd., which celebrated its 70th anniversary in 2015 in Kure City, Hiroshima Prefecture, Japan. The company has put into place the same system as its parent company, which enables integrated manufacturing internally, from design and building of dies to molding and assembly. Its unique manufacturing competencies and products, based on advanced technology, are utilized in key functionalities of various industrial products such as automobiles and home electrical appliances, which support daily life.

Tada (Thailand) satisfies the needs of its clients with technologies of the highest caliber and accounts for an overwhelming share in the manufacturing of window washer nozzles for automobiles. They also possess high-precision technology with which the company achieved the top share in the fabrication of resin lens for human sensors, which can detect the presence of a person in a given area and are found in air-conditioners and TV sets. The company is revving up production of plastic molding items at ESIE by focusing on those two markets, in which they especially have a competitive edge.



Mr. Kentaroh Tada, President of Tada (Thailand), clearly states that the company's advantage is its "technical strength." Mr. Tada, who has prepared a global strategy for meeting the demands of clients, explains the reason for establishing the company in this country stating, "The fact which led

to our final decision to enter the Thai market was that in the environment here, we could compete with our "technical capabilities" in Thailand." With its base in Japan, the company owns technical prowess that goes above and beyond the latest technologies, and which has been handed down from generation to generation. A few years ago when the company was facing a challenge to decentralize, Mr. Tada laid out a policy to meet the needs of clients with advanced techniques that are provided only by his company and by implementing a Thailand-specific procurement strategy, where many Tada clients are found. The company currently is pressing forward a technological strategy to support clients not just by competing on price, but by offering high added value goods that are manufactured by high precision tools and known for their quality and performance.

Tada's facility is fully operational at the moment in preparation for the release of new products from each of its clients during 2016. However, Mr. Tada plans to expand its business network in Thailand as well as in surrounding countries. The company considers that the inauguration of the AEC at the end of this year will serve as a significant boost for the company, leading not only to the expansion of sales, but also to an expected inflow of excellent human resources from neighboring countries.

As for the reason Tada chose 1,200 square meters of land in ESIE to set up a facility, Mr. Tada explains, "Hemaraj's Ready Built Factory offers flexibility as well as scalability, which is suitable for our company." Emphasizing speed, Mr. Tada sought to start operations as soon as possible, after making the decision to enter into the Thai market. Hemaraj responded to his urgency by realizing the opening of new factory through quick and hospitable support. Even after the facility went online, Mr. Tada continues to be quite pleased with the various kinds of services provided by Hemaraj.

In terms of environmental responsibility and contribution to society, the company is taking a practical approach in Thailand by following the steps taken by its headquarters, which is certified under "Eco Action 21," a guideline formulated by the Ministry of the Environment of Japan. Tada's factory excretes no waste and makes efforts to recycle plastics as much as possible. The company's advanced technological capabilities, which fabricate no defective products, facilitate compatibility between efficient production and environmental consciousness.

It is highly expected that Tada (Thailand) will make a leap forward in Thailand by meeting the expectations of its clients through increased production, while focusing mainly on its two core competencies, "integrated manufacturing from the design and building of dies to molding and assembly" as well as "proprietary and advanced technical capabilities".

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Thai Escorp Ltd.

Contributing to the Development of Companies and Industries through Relations of Trust

Established in Bangkok in 1988, Thai Escorp is a local entity of Shinsho Corporation, which is a core trading company within the Kobe Steel Group. Since its creation, Thai Escorp has developed its business multi directions and, in March of this year, it conducted the opening ceremony of the Bowin branch, located in Hemaraj Chonburi Industrial Estate (Hemaraj CIE). This branch is a warehouse that occupies a land area of approximately 11,000 square meters and performs sales and logistics. It not only will deal with non-ferrous metals and welding materials, but also will provide high-value added products and services to clients in the Thai market, which is expected to continue growing.

Thai Escorp offers high-value-added commercial goods and information technology to many companies in Thailand as well as in neighboring countries. Also, it possesses various functionalities in five core business areas, namely iron and steel, steel raw materials, non-ferrous metals, machinery & information technology, and welding material & equipment. Moreover, Thai Escorp contributes to the development of each one of their client companies as well as of various industries. Thai Escorp is a true partner for global business enterprises in Thailand, the manufacturing center of Southeast Asia.



Mr. Tetsuya Nakamura, President of Thai Escorp, explains the reason why the facility was constructed, saying that "it was for the purpose of conducting fine-tuned follow up services for clients, as well as enabling efficient business development."

The non-ferrous metal product that Thai Escorp offers at the Bowin branch include various types of aluminum and copper materials that are environment friendly and essential in the manufacturing of key components in automobiles and air-conditioners. Regarding welding material & equipment, the main commercial goods are welding materials and welding machines, which require high technology skills and are used in the manufacture of automobiles and construction machinery. The branch has laid out the framework for supplying various kinds of materials and machinery to clients situated in Hemaraj CIE, where a large number of automobile-related companies are concentrated.

Mr. Nakamura's customer-focused approach is a response not only to present conditions, but also to the future development of client companies and of the manufacturing industry. Thailand has instituted the target of "automobile production to be 3 million per year," but Mr. Nakamura emphasizes the preparation needed to achieve this target, and also has his sights set on enhancing the supply chain after achieving the manufacturing target of 3 million cars. In addition, he recognizes well the importance of his company's role to supply materials in Thailand, because the country produces the second largest number of air-conditioners after China. In the way he approaches the manufacturing industry in Thailand, his deep sense of responsibility and mission for the

development of client companies and industry is easy to observe.

Mr. Nakamura perceives the establishment of the AEC later this year with high expectations, hoping that "the production activities of his client companies will increase in Thailand," in addition to an expansion in goods distribution.

Regarding the company's commitments to society and conservation of the environment, Mr. Nakamura is taking actions stemming from a genuine sense of gratitude to be able to conduct business in Thailand and to respect Thai people and their culture. Also, he is proposing the use of materials that are environmentally friendly, and it appears that those efforts have resulted in a significant contribution to Thai society and the preservation of the environment in Thailand.

The main reason why Thai Escorp established the Bowin branch at Hemaraj CIE was that "it offers the right environment where the company can provide high value added services efficiently due to its close proximity to clients." Other determining factors included the presence of all necessary conditions for easily creating "competitiveness" and "high added value," and its finely tuned infrastructure and strategic location.

Mr. Nakamura expresses his sincere desire by saying, "I would like to help our clients to expand their production from the aspect of material supply." It is without a doubt that Thai Escorp will continue to contribute to Thai industries and the society through its business operations, while building an enduring relationship of trust with client companies.

Contact Information

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Futuris Automotive (Thailand) Ltd.

Today, Futuris Automotive (Thailand) Ltd. is growing rapidly with significant investment in both Asia-Pacific and Americas. The company not only designs, engineers, and fabricates automotive seating and a wide assortment of interior trim products,

but also supplies many of the world's leading vehicle producers including GM, Ford, Tesla, Toyota, Chery, JAC, SAIC and Brilliance. Futuris aims to deliver value and quality for customers, employees and shareholders. Due to its proven record of flexibility and agility, the company's market share has expanded through strong partnerships, innovative business models, reliable products, competitive costs, teamwork and a great working culture.



Visiting the Futuris site in Hemaraj Eastern Seaboard Industrial Estate (Hemaraj ESIE), the Hemaraj newsletter team interviewed both Mr. Neil Langley, General Manager of Australia and Thailand, and Mr. Peter Fagan, General Manager Operations - Thailand, about the operations and future plans of the company.

With state of the art facilities employing best practices, advanced technologies and supply chain management systems, Futuris adheres to an elastic approach to the design and manufacture of high quality, complex and safety critical products. In 2010, Futuris opened a factory in Rayong, at the Eastern Seaboard Industrial Estate (Rayong). Taking a cue from its experience in China, the company was careful to get to know the market and identify potential customers before doing business. As observed by Mr. Langley and Mr. Fagan, global supply chains have been developing and moving into Asia and seeing the way things were trending, Futuris decided to establish another facility in Hemaraj ESIE.

Beginning in 1967 in Melbourne, Australia, Futuris has spread its wings and has spread successfully across the globe. The company has a manufacturing presence in markets as far afield as North America, China, Thailand, Australia and Mexico. What sets Futuris apart from the competition is that it functions as a strategic business partner to its customers. Consistently,

the company exceeds expectations through its product delivery and that is why its portfolio is expanding rapidly internationally. Actually, the vision of Futuris is to be a leading global provider of quality and tailored solutions for transport industries, offering full "art to part" service and solutions. Equally important, Futuris has both TS16949 and ISO14001 accreditation.

Mr. Langley and Mr. Fagan were asked to spell out the reasons why Futuris selected Thailand and Hemaraj, respectively. Futuris came to Thailand on the back of a strong customer relationship with Ford and GM and in support of their plans in Thailand. Futuris brought a strong design and manufacturing capability which was compatible to support the Ford/GM expansion plans in Thailand and enabled Futuris to also tap into the growth of the local and export opportunities. The Thailand operations were also able to support the Australian business through supply of competitive high labour content products such as cut & sew trim covers. The incentive packages offered by the Board of Investment make Thailand very attractive for foreign company investment. Additionally, being situated in Hemaraj ESIE allows us to be located in close proximity to our major customers and Hemaraj has always been very supportive of the expansion plans of Futuris.

At Futuris, innovation is a key strength and is achieved through focused research and development. Mr. Langley and Mr. Fagan commented that there is a belief in creating sustainable, committed and enduring partnerships to deliver win-win opportunities for all involved. Futuris continues to develop such business relationships around the globe, and has a range of partners as well as close linkages with strategic suppliers. In addition, Mr. Langley and Mr. Fagan mentioned that the launch of the AEC will enlarge further the automotive market in Southeast Asia and increase the prospects of Futuris not only at the source level, but also at the customer level.

Regarding the Futuris team in Thailand, both managers remarked that a genuine family environment has been created. With some 900 employees, there are only two expats on staff in order to reduce dependency on foreign expertise and to create opportunities for internal promotion. The company is guided by a philosophy of "training from within" and by a model of continuous skills development. Featuring an educated and industrious workforce, Futuris is able to meet stringent global production standards.

At Futuris there exists a culture that values honesty, integrity, transparency and respect for others. The company is committed to its employees and shareholders, and to providing a safe, clean and fair working environment

for everyone. Furthermore, as Mr. Langley and Mr. Fagan explained, Futuris is dedicated to supporting local communities wherever the company is located around the world and to developing innovative and sustainable products and processes for the future, while reducing waste. In fact, regarding its CSR activities in Thailand, Futuris engages in projects that deal with the environment and donations to rural schools for the purchase of books and safety helmets. Also, all employees put into practice the principles of reduce, reuse, and recycle on the premises of the company.

For both Mr. Langley and Mr. Fagan, Futuris is an ideal place to work. The company takes great pride in having workplaces that reflect the core values of Futuris: Employee safety and well-being, business sustainability, community contribution and environmental impact reduction. These are the key ingredients for true corporate accomplishment.

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Hemaraj News

Hemaraj Holds Investors Club Meeting & Charity Golf 2015



Hemaraj recently held its annual Hemaraj Investors Club Meeting to keep customers abreast of new developments, products and services, with guest speakers from the Board of Investment, Mizuho Bank, IHS Automotive and Eastern Water Resources Development

and Management. The meeting was immediately followed by a friendly round of golf, with Hemaraj matching the funds donated by its customers for charity. A total of 240,100 baht was raised at the Investors Club Meeting to support four child care centers, a public health center in Aor Bor Tor Khao Kan Song, Chonburi, and renovation of schools at Baan Tha Jam and Wat Chalermab in Rayong.

Hemaraj Team Welcomes Tokio Marine Nichido Delegation

Twenty-six managers of Tokio Marine Nichido flew in from Japan to attend a management seminar held at



Chulalongkorn University's Sasin Graduate Institute. Ms. Siyaphas Chantachairoj (6th from right, front row), Director of Corporate Marketing & Property Customer Development at Hemaraj, was invited to present an overview of Hemaraj and to explain the company's corporate social responsibility programs for sustainable community development and environmental protection.

Hemaraj Joins 2015 ECO for Life project



Hemaraj joined team with Maxxis International (Thailand) Co., Ltd., and Baan Khao Klong Song community to participate in the 2015 ECO for Life project held by Industrial Estate Authority of Thailand (IEAT). During the project, Hemaraj and the community have jointly created furniture and home appliances from low-quality tyres in order to reduce waste disposal and help local communities around ESIE benefit from recycled resources.

In the photo: Ms. Piyatida Tirawan (far left), Environmental Manager of Hemaraj and representatives of the Baan Khao Klong Song community received awards from Dr. Veerapong Chaiperm Governor of IEAT for participating in the 2015 ECO for Life project.

Hemaraj SIL Receives Eco Industrial Town Award



Hemaraj SIL recently received the Eco Industrial Town 2015 Award from the Ministry of Industry's Department of Industrial Works. This honor was bestowed on Hemaraj SIL in recognition of the industrial estate's efforts to protect the environment and enhance the eco networks within the vicinity.

In the photo: Mr. Tanin Subboonrueng (left), Vice President of Hemaraj, receives the Eco Industrial Town Award from Mr. Arthit Wuthikaro (right), Permanent Secretary of the Ministry of Industry.

Customer News

Hemaraj Seals Major Land Deal with SAIC Motor-CP Manufacturer of MG cars to purchase a 437.5-rai plot of land at Hemaraj ESIE 2

(continued from page 1)

SAIC Motor-CP Co., Ltd., the automotive joint-venture founded in 2013 by China-based car manufacturer Shanghai Automotive Industry Corporation (SAIC) and Thailand's Charoen Pokphand Group (CP Group), has signed a land purchase agreement with Hemaraj Land And Development Plc. for a 437.5-rai plot in Hemaraj Eastern Seaboard Industrial Estate 2 (Hemaraj ESIE 2), located in Chonburi, Thailand.

The largest land sale finalized this year by Hemaraj, the site will see the construction of SAIC Motor-CP's future

manufacturing plant. The construction will be divided into 2 phases, with the first phase expected to begin immediately in 2016. Once completed, the plant will have a maximum production capacity of 200,000 units per annum, both for the domestic and the export markets, thus becoming the company's production hub in Southeast Asia.

"I would like to extend our thanks to the management of SAIC Motor-CP for its continued trust in Hemaraj Land And Development for their expansion program" said Ms. Jareeporn Jarukornsakul, Vice Chairman of Hemaraj's Board of Directors and Executive Committee. "This land purchase agreement is a proud moment for Hemaraj, with our relationship with SAIC Motor-CP and the MG brand, as well as a significant event for the automobile industry in Thailand," she added.

Hemaraj's expanding automotive cluster in the Eastern Seaboard

"This land deal is another testimonial to Thailand's attractiveness and the confirmation of Hemaraj's advantages and resources to expand its automotive cluster in the Eastern Seaboard," commented Mr. David Nardone, Hemaraj's President & CEO. "Hemaraj ESIE 2 offers world-class facilities with excellent infrastructure, solid soil 120 meters above sea level, and an ideal location for SAIC Motor-CP to expand its manufacturing operations.

"This land purchase at Hemaraj ESIE 2 is a long-term investment and a significant step in our group's development," explained Mr. Wu Huan, President of SAIC Motor-CP. "Thailand represents a great industrial base for our joint-venture, and Hemaraj has been playing a leading role in the development of the automotive cluster in the Eastern Seaboard, so we are happy to strengthen further

Customer News

our partnership with Hemaraj to increase our production capacities," he declared.

In 2013, SAIC Motor-CP reached its first agreement with Hemaraj for the lease of ready-built factories representing a total area of 17,280 square meters, at Hemaraj Eastern Seaboard Industrial Estate. From this initial production facility, the Chinese-Thai joint-venture launched in June 2014 the MG6 saloon, the company's first vehicle assembled in Thailand, followed last March by the MG3 hatchback and this month by the MG5 saloon.

Hemaraj Seals Land Deal with Fabrinet

(continued from page1)

"We are honored by Fabrinet's addition to the Hemaraj community," said Mr. David Nardone, Hemaraj's President & CEO. "Hemaraj ESIE 2's world-class facilities including excellent infrastructure, solid soil 120 meters above sea level, and location make it the ideal choice for Fabrinet to expand its precision manufacturing operations."

"This land purchase at Hemaraj ESIE 2 is a significant step in our group's development," added Mr. Toh Seng Ng, Fabrinet Chief Financial Officer. "Thailand represents a great industrial base, especially in terms of logistics and transportation, so that we can continue to deliver our range of high-complexity products to our customers all over the world. We found Hemaraj with their extensive development as the perfect partner that could meet our exacting requirements."

Wide Faith Foods Chooses Hemaraj CIE 2 for New Plant

Great-tasting healthy rice snacks to be produced in new Chonburi factory – the company's third in Thailand

Wide Faith Foods, a leading healthy rice snack products manufacturer, recently signed a land purchase agreement with

Hemaraj for a 33-rai plot in Hemaraj CIE 2, for its third factory in Thailand.

With an annual production capacity of 30,000 tons, the Wide Faith Foods's manufacturing facility that will be built on this site will be equipped with high-tech machinery imported from East Asia, Australia and Europe, and will utilize advanced computerized systems that will enable the company to meet rapidly-increasing demand. Its strategic location will make it easier to ship its range of value-added agricultural products, in the form of healthy snacks, to customers worldwide.

"We are delighted to welcome Wide Faith Foods to the Hemaraj community," said Mr. David Nardone, Hemaraj's President & CEO. "Hemaraj CIE 2's world-class facilities will ensure that Wide Faith Foods can focus fully on its manufacturing operations while expanding its range of healthy rice-based snack products."

"Acquiring land at Hemaraj CIE 2 is a landmark achievement for us. Since we first started our operations in 2002, we have received numerous awards for great-tasting snacks that are also low-calorie, cholesterol- and trans-fat free, and we would like to share this with the world," said Mr Chi-Kan Yeh, Managing Director of Wide Faith Foods. "Thailand is a great place to produce and develop our snacks because of the availability of raw materials like rice and export them to other markets. The location we have chosen provides us with optimum conditions for production, operations and logistics management. With Hemaraj, we are confident that we can reach our goals."



In the photo: Hemaraj's executives Miss Jareeporn Jarukornsakul (5th from left), Vice Chairman of the Board of Directors and Vice Chairman of the Executive

Committee, and Mr. David Nardone (4th from left), President & CEO, seal the purchase deal for a 33-rai plot of land at the Hemaraj Chonburi Industrial Estate 2 with Mr. Chi-Kan Yeh (6th from right), Managing Director, Wide Faith Foods. Also present during the contract signing ceremony were Mr. Vivat Jiratikarnsakul (3rd from left), Hemaraj Executive Vice President & Chief Operating Officer, Ms. Siyaphas Chantachairoj (2nd from left), Director - Corporate Marketing & Property Customer Development, Ms. Ladda Rojanavilavudh (far left), Director - Industrial Estate Customer Development, Hemaraj, and Ms. Chi Fan Kuo (5th from right), Vice President Marketing, Wide Faith Foods.

Danieli Automation Finalizes Factory Lease at ESIE



Danieli Automation, a leading provider of electrical engineering equipment as well as knowhow in process control and turnkey electrical systems for the metals industry, recently signed a lease contract for a Ready Built Factory at (ESIE). Once completed, the 3,008 square meter facility will enable the company to better support the needs of its clients in the region, while leveraging the years of experience and technological capabilities of its headquarters in Buttrio, Italy.

In the picture: Mr. David Nardone (5th from left), President & CEO of Hemaraj, exchanges lease contracts with Mr. Michele Oliviero (3rd from right), Executive Vice President of Danieli Automation. Also present were Mr. Francesco Zamparo (2nd from right), After Sales Manager of Danieli Automation, Mr. Lino Geretto (4th from left), President of the Thai-Italian Chamber of Commerce and Mr. Vivat Jiratikarnsakul (3rd from left), Executive Vice President & COO of Hemaraj.

Hainbuch (Thailand) Seals Ready-Built Factory Deal with Hemaraj



Hainbuch (Thailand) Co., Ltd., a subsidiary of Germany-based HAINBUCH GmbH Spannende Technik, provider of advanced work holding technology solutions, has finalized a lease contract for an additional Ready Build Factory adjacent to its existing building in ESIE to increase overall production area. The new production facility will enable the company to offer the most cost-efficient solutions and products to its expanding customer base in Thailand and the region.

In the photo: Ms. Anchalee Prasertchand (2nd left), Director - Industrial Factories and Logistics Parks Customer Development, Hemaraj, and Mr. Helmut Welzl, (2nd right), Managing Director, Hainbuch (Thailand) Co., Ltd., recently signed a lease agreement for a second Ready Built Factory at ESIE.

Chassis Systems Siam Leases Hemaraj CIE Factory

Chassis Systems Siam Ltd., a subsidiary of Brakes India Private Limited, one of India's leading manufacturers of automotive and non-automotive braking solutions systems and ferrous castings, recently signed a lease for a 900-square meter Ready Built Factory at Hemaraj CIE. This strategic move will help the company provide global quality braking solutions to its growing customer base in the region.



In the photo: Mr. David Nardone (3rd left), President & CEO, Hemaraj, hands over the lease contract to Mr. T.N. Anantha Krishnan (2nd right), Director of Chassis Systems Siam, during the signing ceremony, in the presence of other company executives.

Nippon Seiro Opens New Production Plant at Hemaraj ESIE



Nippon Seiro (Thailand) Co., Ltd., a subsidiary of Japan's frontrunner in the petroleum wax industry, recently celebrated the grand opening of its new plant at Hemaraj ESIE. The 255 million baht facility, equipped with the most advanced production systems and cutting-edge technology, will further boost Nippon Seiro's capacity to provide high-quality waxes and meet the growing demands of various sectors including the rubber and chemical industries.

In the picture: Mr. Tsukasa Ando (3rd from right), Director of Nippon Seiro (Thailand), receives a commemorative portrait of His Majesty the King from Mr. Tanin Subboonrueng (2nd from left), Vice President of Hemaraj, during the grand opening of the new production facility.

Toyota Tsusho (Thailand) Co., Ltd. Holds Spirit House Ceremony at the New Branch in Hemaraj ESIE



Toyota Tsusho (Thailand) Co., Ltd., a leading company of import-export, brokerage, trading and retailing services for the automotive and non-automotive sectors, recently held a spirit house ceremony at the new branch in the Hemaraj ESIE. This will help the company expand its business opportunities and offer the best services and solutions to potential customers worldwide.

In the photo: Dr. Chet Chaovisidha, Acting Chairman of Toyota Tsusho (Thailand) Co., Ltd., led the spirit house ceremony for the company's new branch at Hemaraj ESIE in the presence of other company executives.

TrelleborgVibracoustic Expands into Thailand



TrelleborgVibracoustic, the world's leading automotive supplier for anti-vibration solutions, recently opened its new production facility in Hemaraj ESIE. This 3,900 square meter production site will manufacture high-quality engine mounts, chassis components and dampers for its growing number of customers. This site is the company's 39th in the world.

Customer News

In the photo: To welcome TrelleborgVibracoustic, Mr. David Nardone (5th left), President & CEO, Hemaraj, hands over a portrait of His Majesty the King to Dr. Matthias Sckuhr (5th right), President, TBVC China /Asia Pacific, in the presence of Mr. Jim Law (3rd right), TBVC Management Board, and other company executives.

AkzoNobel Lays Foundation Stone at Hemaraj ESIE



AkzoNobel, a leading global company of paints, coatings, and specialty chemicals, recently held a foundation stone laying ceremony for its plant at Hemaraj ESIE. This 30-million Euro facility, installed with the latest technology, will enable the company to deliver its innovative products and solutions in a sustainable manner to support its customers in the region.

In the picture: Mr. David Nardone (4th from right, seated), President & CEO of Hemaraj, Mr. Vivat Jiratikarnsakul (far right, seated), Executive Vice President & COO of Hemaraj, and Ms. Siyaphas Chantachairoj (5th from right, standing), Director of Corporate Marketing & Property Customer Development at Hemaraj, attended the ceremony along with AkzoNobel executives, Mr. Neil Galloway (center, seated), Engineering Director of Performance Coatings, and Mr. Jeff James (2nd from left, seated), Business Director of Protective Coatings, South Asia.

Tada Plastic Opens New Plant at ESIE



Tada (Thailand) Co., Ltd., a subsidiary of Japan-based Tada Plastics Mold Ltd., recently celebrated the grand opening of its new factory at ESIE. The state-of-the-art facility, covering 1,262 square meters, will produce automotive and electronic parts to cater to the needs of both the domestic and international markets.

In the picture: Mr. Kentoro Tada (2nd from left), President of Tada (Thailand), holds a portrait of His Majesty the King that was presented by Ms. Anchalee Prasertchand (right), Director of Industrial Factories and Logistics Parks Customer Development at Hemaraj, during the grand opening of Tada's new factory at the Eastern Seaboard Industrial Estate (Rayong).

Nippon Fusso Inaugurates New Plant in ESIE

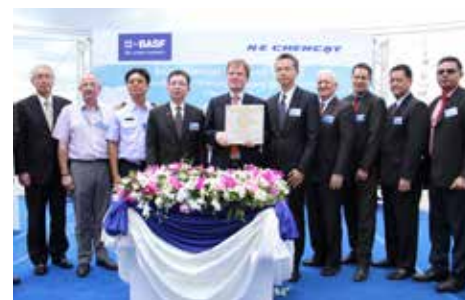


Nippon Fusso (Thailand) Co., Ltd., provider of top quality fluoropolymer coating solutions, recently inaugurated its new facility at ESIE Built according to the highest and strictest standards of its headquarters in Osaka, Japan, the plant will enable the company not only to provide cutting-edge coating solutions, but also to

meet the growing demands of various industries in the region.

In the picture: Mr. Satoru Toyooka (2nd from left), President of Nippon Fusso (Japan), Mr. Hitoshi Sato (center), President of Nippon Fusso (Thailand), and Ms. Ladda Rojanavilaivudh (right), Director of Industrial Land Customer Development at Hemaraj, lead the ribbon-cutting ceremony for the state-of-the-art facility at ESIE.

BASF Chemcat (Thailand) Ltd. Groundbreaking Ceremony for New Plant at Hemaraj's Industrial Estate



BASF Chemcat (Thailand) Ltd., a joint venture between BASF of Germany and N.E. Chemcat Corporation of Japan, recently held the groundbreaking ceremony for its new plant in ESIE. Embracing high technology processes in its operations, the new facility will produce catalysts for catalytic converters in automobile and motorcycle exhaust systems for its customers in the region.

In the photo: Mr. Kazuo Ikeda (most left), President of N.E. Chemcat Corporation, Mr. Boonchai Opas-iam-likit (4th left), BASF's Group Managing Director of Thailand, Vietnam, Cambodia, Laos, and Myanmar, Dr. Michael Baier (5th left), BASF's Vice President, Mobile Emissions Catalysts Asia Pacific, Mr. Siriwat Khaowisoot (6th left) General Manager of BASF Chemcat (Thailand) Ltd., led the groundbreaking ceremony in the presence of Mr. David Nardone (4th right), President & CEO, Hemaraj, and other executives and special guests.

Customer News

Dana Spicer (Thailand) Opens New Plant at Hemaraj's Industrial Estate



Dana Spicer (Thailand) Ltd., subsidiary of US-based Dana Holding Corporation, a pioneer U.S. automotive industry supplier, recently celebrated the grand opening of its new factory at ESIE. The company's third facility of 6,450 sq.m. will enable it to produce gears for light vehicles to anticipate and answer the growing needs of the car market in the Asia-Pacific region.

In the photo: Mr. Tanin Subboonrueng (3rd right), Vice President, Hemaraj and Ms. Rungruethai Kittipinyochai (3rd from left), Hemaraj's Assistant Director – Industrial Estate Customer Development hand over a portrait of His Majesty the King to Mr. Timothy Klaus (4th left), Managing Director of Dana Spicer (Thailand), Mr. James K. Kamsickas (far left), CEO and a Director of Dana Holding Corporation, and Mr. Bob Pyle (2nd from left), President of Light Driveline Technologies of Dana Holding Corporation, to mark the grand opening of the new production facility.

Yamamori (Thailand) Opens New Plant at Hemaraj's Industrial Estate

Yamamori (Thailand) Co., Ltd., a manufacturer of Japanese soy sauces, recently held the grand opening ceremony of Yamamori Group's second production facility in Thailand, at ESIE. This modern plant uses Japanese

expertise, technology and standards to produce authentic Japanese soy sauces for its customers.



In the photo: Mr. David Nardone (center), President & CEO, Hemaraj, presents a portrait of His Majesty the King to Mr. Noritada Mitsubayashi (3rd right), President of Yamamori Inc., and Mr. Masahiro Aoki (3rd left), Managing Director of Yamamori (Thailand) Co., Ltd. during the grand opening ceremony.

Sekisui Specialty Chemicals (Thailand), a Subsidiary of Sekisui Chemicals, Inaugurates New Factory at Hemaraj EIE



Sekisui Specialty Chemicals (Thailand) Co., Ltd., a subsidiary of Sekisui Chemicals Co., Ltd., a leading manufacturer of high-performance materials used in the automotive, medical, construction and IT sectors, recently celebrated the grand opening of its new plant at Hemaraj EIE in Map Ta Phut. This cutting-edge production facility will enable the company to meet the growing demands of its clients in the ASEAN and South Asia markets.

In the photo: Ms. Ladda Rojanavilavudh (3rd left), Director - Industrial Estate Customer Development, Hemaraj Land And Development Plc., presents a portrait of His Majesty the King to Mr. Keita Kato

(4th right), Senior Executive Officer, and Mr. Katsuhisa Yokura (3rd right), Executive Officer of Sekisui Chemical Co., Ltd. at Hemaraj EIE (Map Ta Phut).

Thai Huawei Battery Holds Grand Opening at Hemaraj CIE



Thai Huawei Battery Co., Ltd., a leading manufacturer of high-quality batteries, recently held the grand opening ceremony for its new plant at Hemaraj CIE. The new facility will use cutting edge systems to achieve the highest standards of product safety and quality in the production of batteries for its growing clientele around the world.

In the photo: Mr. Nirut Somboonsup (4th left), Senior Site Superintendent, Hemaraj CIE, hands over a portrait of His Majesty the King to the Managing Director of Thai Huawei Battery Co., Ltd., Mr. Jaroon Jaruratchatnon (3rd right).

KIYA Corporation (Thailand) Breaks Ground on New Factory at Hemaraj CIE 2

KIYA Corporation (Thailand) Co., Ltd., a Japan-based manufacturer of automotive components, recently held a ground breaking ceremony for its new factory at Hemaraj CIE 2. The world-class production facility, expected to start operations early next year, will help the company meet the demands

Customer News

of its industrial clients in both the domestic and international markets.



In the picture: Ms. Natatan Janthong (2nd from right), Manager of Industrial Land Customer Development at Hemaraj, congratulates Mr. Yuichi Yokoyama (2nd from left), Executive Managing Director of KIYA Corporation (Thailand).

Bühler (Thailand) Opens Customer Service and Roll Refurbishing Centers at Hemaraj ESIE

Bühler (Thailand) Co., Ltd., a specialist technology partner for plant, equipment and related services for the manufacture of high-grade materials and processing of basic foods, recently opened its customer service and roll refurbishing centers at Hemaraj SIL. These new centers will help the company leverage its operation, enhance management efficiency and ensure customer satisfaction.



In the photo: Ms. Siyaphas Chantachairoj (4th right), Director - Corporate Marketing & Property Customer Development, and Ms. Anchalee Prasertchand (2nd left), Director - Industrial Factories & Logistics Parks Customer Development, Hemaraj, hand over a portrait of His Majesty the King to Mr. Mark Ledson (3rd left), Managing Director, Bühler (Thailand) Co., Ltd. during the opening ceremony at Hemaraj SIL.

Social Contribution



28th Blood Donation at Hemaraj EIE

The Eastern Safety and Environmental Club (ESEC) of Hemaraj EIE, together with the Rayong Provincial Red Cross Chapter, recently organized its 28th blood donation activity at the Hemaraj EIE compound. A total of 72,800 cc of blood was collected from 165 donors, including Hemaraj employees, customers and residents of the neighboring community. The donated blood was delivered promptly to the Thai Red Cross Society, Rayong chapter, to help people in need.

Hemaraj Helps Construct Canal Bridge for Mapchalud-Chakklang Community

The Eastern Safety and Environmental Club (ESEC) of Hemaraj EIE recently helped construct a bridge across the Chakklang canal for the Mapchalud-Chakklang community. Building materials and machinery for this project were provided by many construction firms including Siam Yamato Steel Co., Ltd., PTT Plc. and Rai Ko Thong Construction and Service Co., Ltd. The project was aimed to support and develop public benefit of the local community.

In the photo: Members of the Eastern Safety and Environmental Club (ESEC), along with the construction workers, working to construct the bridge over the Chakklang canal in the Mapchalud-Chakklang community.



Hemaraj Provides Free Medical Set for Tasith Community Members



Hemaraj recently provided medicines for 300 community residents of Tasith sub-district in Rayong province. This activity is one of Hemaraj's Corporate Social Responsibility (CSR) initiatives to take care of the health of the people living in nearby communities.

In the photo: Mr. Sunya Baopoonthong (3rd left), Manager - Corporate Affairs, Hemaraj Land And Development Plc., and Mr. Boonsueb Pimpo (4th left), Chief Executive of Tasith Sub-District Administration Organization.

HEMARAJ ADOPTS SUSTAINABLE SOLUTION FOR SLOPE PROTECTION

Since the eastern part of Thailand is comprised of uplands and lowlands, developing industrial estates in this area would involve cut slopes and fill slopes for each parcel of land, to ensure that future factory buildings can be constructed properly. When flat land is developed, cutting and filling could result in a slope on the side of the plot. If proper engineering techniques are not used to prevent erosion, this could damage the downstream toe, cause bank erosions, and block watercourses.

Well aware of the situation, Hemaraj Land And Development Plc. strives to find the most appropriate and efficient ways to ensure slope protection, surface erosion control, bank protection and soil reinforcement in order to develop industrial land in the most environmentally-sustainable manner. Based on a 10-year study on Geotechnical Engineering Techniques, slope protection measures can be divided into 3 categories:

1: SLOPE STABILITY

To fill a parcel of land with a normal slope gradient of 1:2, V:H, a Toe Slope would encroach part of the adjoining land. Reinforcement techniques using soil bags and Geo-grids are necessary to create a barrier with 60-80 degrees slope gradients.

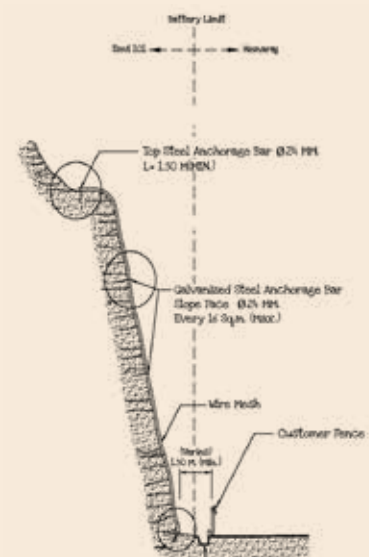


Steep Slope Reinforcement using soil bag reinforcement and Geogrids facing Plot A11B, Hemaraj RIL.

2: SLOPE PROTECTION AND RIVER BANK PROTECTION

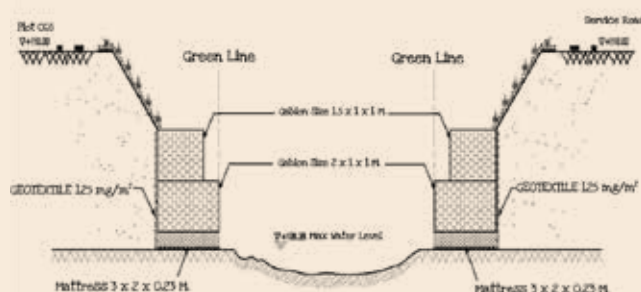
Hemaraj has always prioritized the maintenance of natural watercourses in its industrial estate areas. Gabion walls are used to avoid erosion of the river banks.

- ▶ 2.1 Slope protection using rockfall netting

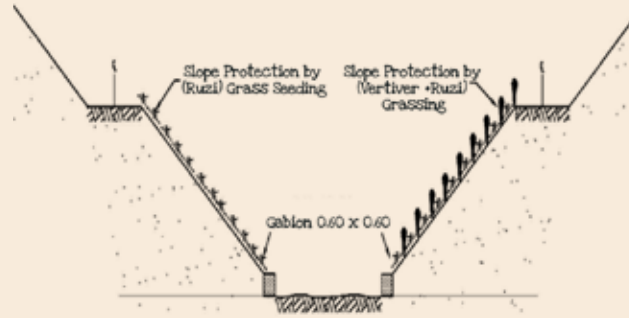


Slope Protection with rockfall netting at Plot PX31 (MAZDA), Hemaraj ESIE

- ▶ 2.2 River Bank Protection



Banks are protected to ensure watercourse at Plot C06, Hemaraj CIE II



Canal banks are protected between Phase 3 and Phase 5 at Hemaraj ESIE

3: SURFACE EROSION CONTROL



Clay sediments from the digging and filling of land could affect the environment in the surrounding areas. Therefore, Hemaraj has resorted to "Biomat" a biological material made of rice straw to protect slopes and control surface erosion. This innovation can also help create job opportunities for farmers from surrounding communities who can supply the rice straw needed by the industrial estates.

In the earlier days, Hemaraj planted Manila grass (*Zoysia matrella*) on slopes but found it ineffective, mainly because the grass grew sparsely and the seeds were eaten by birds. Hemaraj subsequently switched to Ruzi grass (*Brachiaria ruziziensis*) which was found to be more suitable to control surface erosion, and more resistant to drought and humidity, due to its long roots that are well embedded in the soil. This grass also provides protection against strong wind and excessive heat, while helping maintain humidity.



Local workers scatter the Ruzi grass seeds before covering the area with rice straw.

Hemaraj spread a layer of top soil on the slopes, then scattered the Ruzi grass seeds. The area was completely covered with Biomat made of coir from coconut husks and rice straw. The last step was to cover this area with an anti-bird net.



Workers cover the area with an anti-bird net. Full-grown Ruzi grass at Phase7, Hemaraj ESIE.

For this method, top soil and rice straw can be recycled each time a new batch of Ruzi grass is planted. For the local community, Ruzi grass could also be an economical and abundant source of animal feed.

Hemaraj's goal is to provide solutions that are efficient, environment-friendly and secure in order to offer world-class infrastructure and development to its customers, who can focus entirely on their business operations. The study is still ongoing, and we commit to "Thailand Sustainable Growth", as our Corporate Social Responsibility's vision.

Training Programs

Hemaraj Training Center, Eastern Seaboard Industrial Estate (Rayong)
January-December 2016

No.	Course	Date	Course/ person (Baht)	Jan'16	Feb'16	Mar'16	Apr'16	May'16	Jun'16	Jul'16	Aug'16	Sep'16	Oct'16	Nov'16	Dec'16
1	การขับรถ Forklift อย่างถูกวิธีและปลอดภัย Operation Technique of Forklift Truck	1 day	1,800	Fri,22		Fri,25		Fri,27		Fri,22		Fri,23		Fri,25	
2	การขับรถ Forklift อย่างถูกวิธีและปลอดภัย Operation Technique of Forklift Truck	1 day	1,800		Fri,26		Fri,22		Fri,24		Fri,26		Fri,28		Fri,23
3	คณะกรรมการความปลอดภัยอาชีวอนามัยและ สภาพแวดล้อมในการทำงาน Health, Safety and Working Environment Committee (กปอ.)	2 day	2,300	Mon-Tue 25-26		Thu-Fri 17-18		Mon-Tue 16-17		Thu-Fri 14-15		Mon-Tue 19-20		Tue-Wed 22-23	
4	เจ้าหน้าที่ความปลอดภัยในการทำงานระดับ หัวหน้างาน Safety officer : Supervisor Level	2 day	2,300		Thu-Fri 18-19		Mon-Tue 18-19		Thu-Fri 16-17		Thu-Fri 18-19		Tue-Wed 11-12		
5	เจ้าหน้าที่ความปลอดภัยในการทำงานระดับ เทคนิค Safety officer for Technical Level	3 day	4,100			Mon-Wed 7-9			Wed-Fri 8-10			Mon- Wed 12-14			Mon-Tue 19-20
6	เจ้าหน้าที่ความปลอดภัยในการทำงานระดับ บริหาร Safety officer : Management Level	2 day	2,500				Mon-Tue 25-26				Mon- Tue 8-9				Thu-Fri 15-16
7	การสร้างจิตสำนึกด้านความปลอดภัยและอาชีวอนามัยใน สถานประกอบการ (Safety Awareness in Organization)	1 day	2,000		Wed,10				Tue,14			Tue,6			
8	ความปลอดภัยในการทำงานเกี่ยวกับไฟฟ้า Electrical Safety at working place	1 day	2,000			Tue,15				Fri,8			Wed,5		
9	สารเคมีอันตรายและระงับเหตุสารเคมีรั่วไหล Chemical Hazard and spill management	1 days	2,000					Wed,18			Thu,4			Tue,15	
10	การปฐมพยาบาลเบื้องต้นและการช่วยฟื้นคืนชีพ First Aid & CPR Course	1 day	1,600		Fri,12			Fri,13			Mon,22			Fri,11	
11	การพัฒนาภาวะผู้นำ Leadership Development	1 days	2,000	Thu,28								Fri,9			
12	กลยุทธ์พิชิตใจลูกค้าในงานบริการ Build up Service Mind and Service Excellence	1 day	2,000		Tue,9						Thu,11				
13	7 ทักษะสำหรับหัวหน้างาน (7 Supervisor skill) สำหรับหัวหน้างานใหม่และหัวหน้างานในระดับต้น	1 days	2,000			Wed,23					Wed,24				
14	สุดยอดหัวหน้างาน (Excellent Supervisor) สำหรับหัวหน้างานตั้งแต่ระดับกลางขึ้นไป	1 day	2,000				Wed,20						Fri,21		
15	การจัดเก็บเอกสารให้เป็นระบบและค้นหาง่าย ต้นทุนต่ำ Document Management	1 day	2,000					Thu,19						Wed,9	
16	สุดยอดศิลปะการบังคับบัญชาระดับ 5 ดาว Excellent Arts of Supervisory skill	1 day	2,000						Mon,20					Fri,4	
17	เป็น "หัวหน้างาน" อย่างไรให้ดีใจเพื่อนร่วมงาน E.Q. for Great Supervisor	1 day	2,000							Mon,11					Tue,13
18	การสร้างภาวะผู้นำในการเป็นหัวหน้างาน (Leadership for Leader)	1 day	2,000					Wed,11						Fri,18	
19	ทักษะการสื่อสารสำหรับหัวหน้างาน (Communication skill for leader)	1 day	2,000		Wed,17						Wed,17				
20	Microsoft Excel 2007 : Basic-Intermediate	1 day	1,900	Fri,22					Fri,24					Fri,25	
21	Micorsoft Excel2007 : Intermediate-Advance	1 day	1,900		Fri,26					Fri,22					Fri,23
22	Micorsoft PowerPoint2007 : Basic-Intermediate	1 day	1,900			Fri,25					Fri,26				
23	Micorsoft PowerPoint2007 : Intermediate-Advance	1 day	1,900				Fri,22					Fri,23			
24	Micorsoft Word2007 : Basic-Intermediate	1 day	1,900					Fri,27					Fri,28		

Remarks

- Discount of 10% for Hemaraj customers.
- Prices include handouts, coffee break and/or lunch (VAT charges are excluded).
- There is a withholding tax of 3%.
- Date and time is subject to change, please call to confirm in advance.
- Please make a reservation at least 2 weeks before the starting date.

For more information, please call Khun Wanna at
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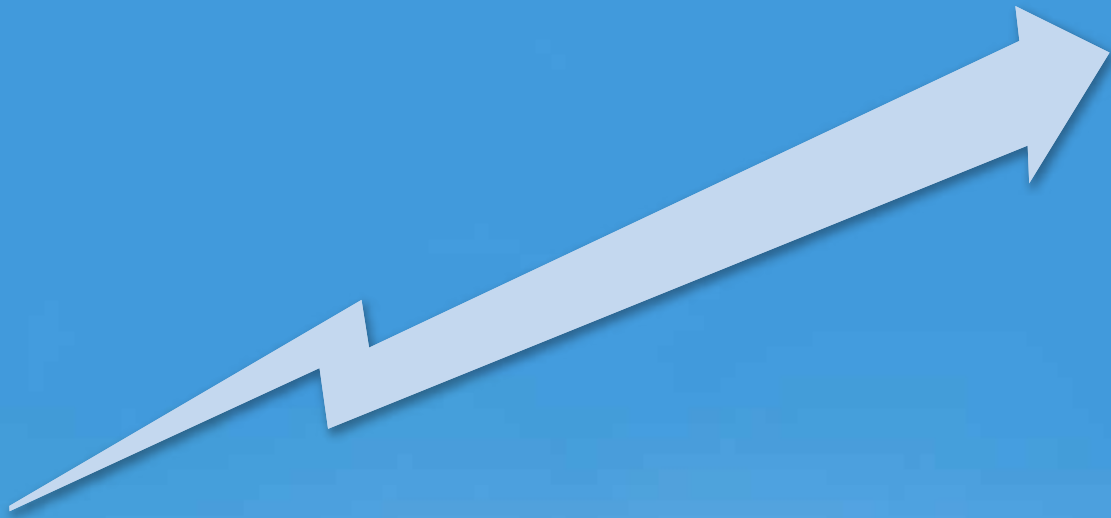
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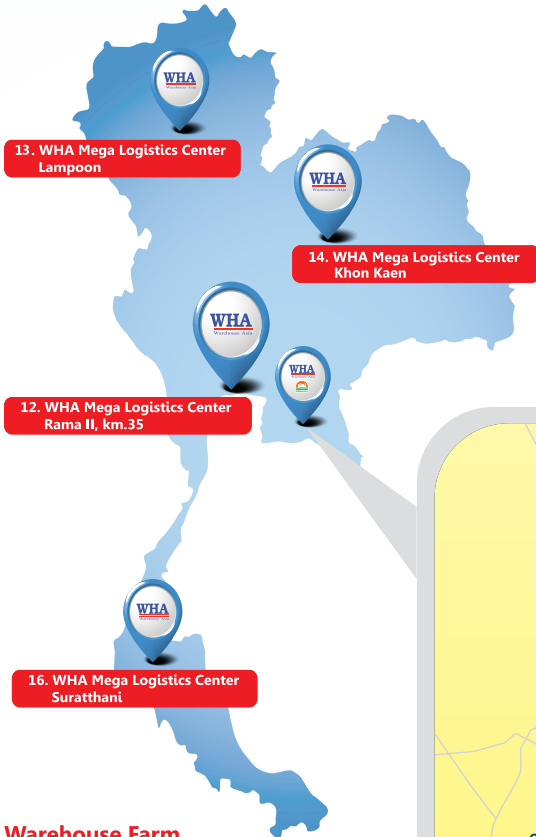


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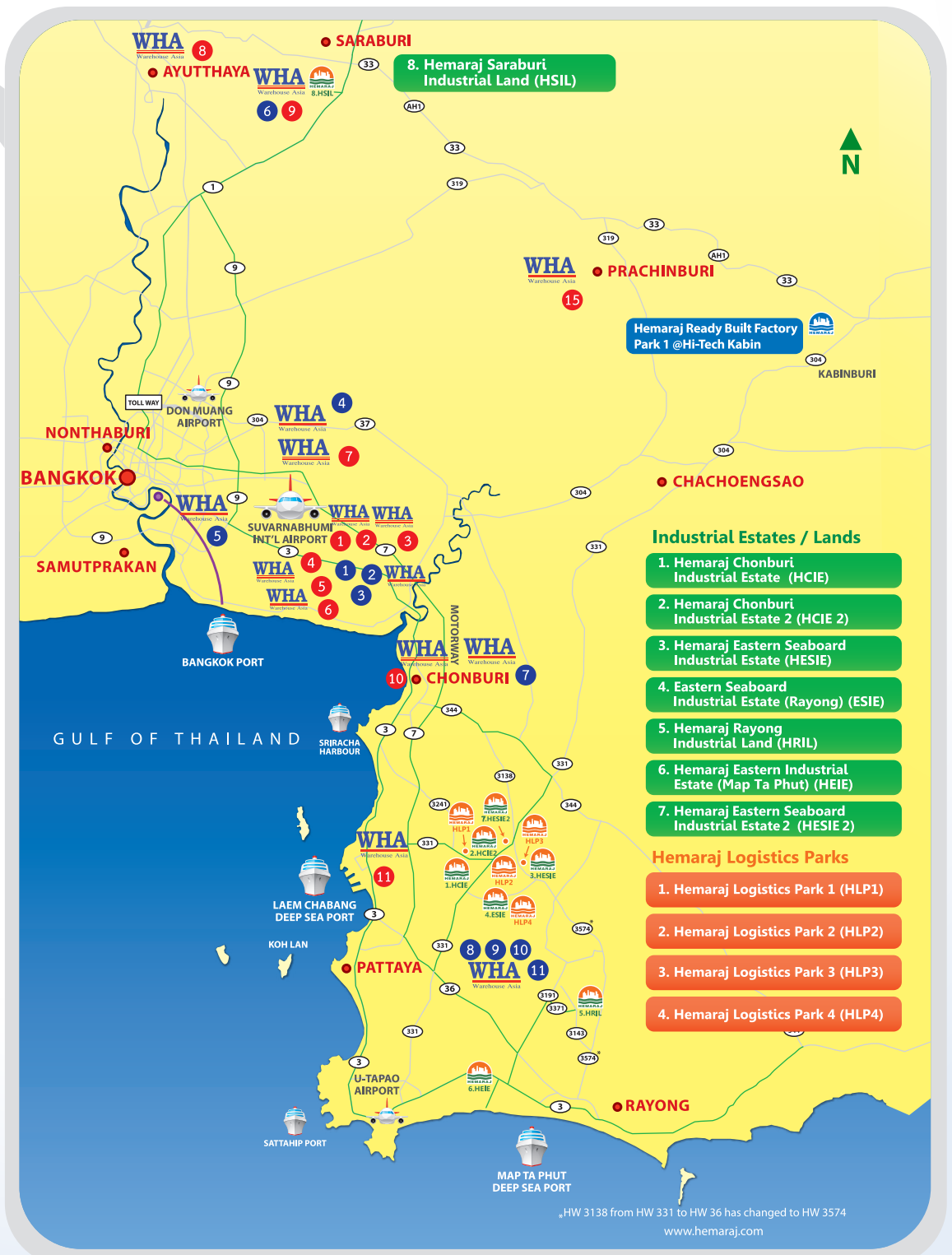


Warehouse Farm

1. WHA Mega Logistics Center Bangna-Trad km.18
2. WHA Mega Logistics Center Bangna-Trad km.19
3. WHA Mega Logistics Center Bangna-Trad km.23 (2 Phases)
4. WHA Mega Logistics Center Chonlaharnpichit km.3 (2 Phases)
5. WHA Mega Logistics Center Chonlaharnpichit km.4
6. WHA Mega Logistics Center Chonlaharnpichit km.5
7. WHA Mega Logistics Center Ladkrabang
8. WHA Mega Logistics Center Wangnoi 61
9. WHA Mega Logistics Center Saraburi
10. WHA Mega Logistics Center Panthong, Chonburi (2 Phases)
11. WHA Mega Logistics Center Laemchabang
12. WHA Mega Logistics Center Rama II, km.35
13. WHA Mega Logistics Center Lampoon
14. WHA Mega Logistics Center Khon Kaen
15. WHA Mega Logistics Center Kabinburi
16. WHA Mega Logistics Center Suratthani

Built-to-Suit Factories and Warehouses

1. Consumer Goods Distribution Center
2. Healthcare Air-Con Distribution Center
3. Hazardous Goods Distribution Center
4. Ladkrabang Logistics Center (2 Phases)
5. Bangna Business Complex
6. Diaper Manufacturing
7. Consumer Goods Distribution Center
8. Aerospace Manufacturing
9. Motorbike Manufacturing
10. WHA Factory
11. Aerospace Factory



„HW 3138 from HW 331 to HW 36 has changed to HW 3574
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